### SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 8-K**

### **CURRENT REPORT**

#### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): May 1, 2003

## Axcelis Technologies, Inc.

(Exact name of registrant as specified in charter)

000-30941

34-1818596

(State or other jurisdiction of incorporation)

(Commission File Number)

55 Cherry Hill Drive, Beverly, Massachusetts

(Address of principal executive offices)

Registrant's telephone number, including area code: (978) 787-4000

(Former name or former address, if changed since last report)

Delaware

(IRS Employer Identification No.)

01915

(Zip Code)

#### Item 9. Regulation FD Disclosure (Information furnished pursuant to Item 12, "Disclosure of Results of Operations and Financial Condition").

On May 1, 2003, Axcelis Technologies, Inc. announced its financial results for the quarter ended March 31, 2003. The full text of the press release issued in connection with the announcement is attached as Exhibit 99.1 to this Current Report on Form 8-K.

In accordance with the procedural guidance in SEC Release No. 33-8216, the information in this Form 8-K and the Exhibit attached hereto is being furnished under "Item 9. Regulation FD Disclosure" rather than under "Item 12. Disclosure of Results of Operations and Financial Condition." The information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 1, 2003

Axcelis Technologies, Inc.

By: /s/ Cornelius F. Moses, III

Cornelius F. Moses, III Executive Vice President and Chief Financial Officer

#### EXHIBIT INDEX

# Exhibit No. Description

99.1

Press release dated May 1, 2003

Company Contact:Investor Contact:AgencyMaureen HartMark NamaroffStacy GrAxcelis Technologies, Inc.Axcelis Technologies, Inc.AxcelisTel: (978) 787-4266Tel: (978) 787-4000Tel: (617Fax: (978) 787-4275Fax: (978) 787-4212Fax: (61maureen.hart@axcelis.cominvestor.relations@axcelis.comgrisinge

Agency Contact: Stacy Grisinger Axcelis Technologies, Inc. Tel:(617) 638-0022 Fax: (617) 638-0033 grisingers@loomisgroup.com

#### AXCELIS ANNOUNCES FINANCIAL RESULTS FOR THE FIRST QUARTER 2003

Beverly, MA, May 1, 2003 - Axcelis Technologies, Inc. (Nasdaq: ACLS) today announced financial results for its first quarter ended March 31, 2003. Worldwide sales for the first quarter, including SEN, Axcelis' unconsolidated joint venture in Japan, were \$126.0 million, up 29% sequentially from the fourth quarter of 2002, and up 68% from the first quarter of 2002. Net sales (excluding SEN) for the first quarter were \$82.4 million, up 26% sequentially from the fourth quarter and up 33% from the first quarter of 2002. Net loss for the first quarter 2003 was \$6.3 million compared to a net loss of \$6.8 million in the fourth quarter of 2002 and a net loss of \$17.8 million in the first quarter of 2002. Net loss per share of \$0.07 in the fourth quarter of 2002 and a loss per share of \$0.18 in the first quarter of 2002.

Axcelis believes that the information regarding the aggregate quarterly sales of SEN, a 50% owned unconsolidated subsidiary of Axcelis, combined with Axcelis' own sales for the quarter, is useful to investors. SEN's ion implant products are covered by a license from Axcelis and therefore the combined sales of the two companies indicates the full market penetration of Axcelis' technology.

#### First Quarter Highlights:

- The Gartner Dataquest market share statistics were released for 2002, showing Axcelis gaining market share in all of its served market segments; ion implantation, dry strip and RTP. Axcelis and SEN re-gained the leadership position in ion implantation with 37% of the worldwide market, and Axcelis more than doubled its share of the dry strip and RTP market segments to 15% and 4%, respectively.
- Axcelis had continued success with its multi-wafer Ultra high current product line as evidenced by a major customer win in Europe for high volume manufacturing.
- Axcelis continued to improve its dry strip position through new enhancements introduced on its 200 mm FusionGemini asher line. These improvements increase the tool's throughput by 40% for high volume manufacturing.

Mary Puma, President and CEO said, "We are pleased with our improving first quarter results, especially the 58% improvement in our pre-tax loss on a 26% increase in net sales. This is a direct result of the significant cost reduction actions we have taken. We believe that this positions us very well to build upon the recent market share gains we achieved in all of our served markets. Our optimism however is tempered by heightened competition for new business during this downturn and by ongoing macroeconomic uncertainty."

#### **Revenue**

The company's net revenue for the first quarter of \$82.4 million was up 26% sequentially compared with the fourth quarter of 2002. The increase in revenue was due to strong sales to the three major memory manufacturers and a major logic integrated device manufacturer. Service revenue (service contracts, spare parts and consumables) of \$29.8 million represented 36% of net revenues for the quarter. Geographically, systems revenue (excluding SEN) was as follows: Asia 58%, North America 27%, and Europe 15%. Including SEN, 75% of worldwide systems revenues came from Asia.

The ion implantation business accounted for 79% of total revenue in the first quarter, driven by customer spending for 0.13 micron low energy high current implanter systems.

#### **Orders and Backlog**

Net orders (systems and service), excluding SEN, received for the first quarter totaled \$80.7 million, up 27% from the fourth quarter of 2002. The increase in orders was primarily due to the major memory manufacturers as 67% of new bookings were received from these customers. Geographically, systems orders were as follows: Asia 45%, Europe 33% and North America 21%.

Backlog for the quarter ended at \$58.1 million, a decline of 3% since the fourth quarter of 2002. (Reported backlog consists of systems only (excluding service contracts) that are generally scheduled to ship within six months).

#### **Gross Margin**

Gross margin for the first quarter was 33.6%, compared with fourth quarter 2002 gross margin of 28.8% due to a greater mix of higher margin 200mm tools in the quarter (200mm tools represented 62% of equipment revenue in the first quarter of 2003 compared with 47% in the fourth quarter of 2002). The margin benefit was partially offset by pricing pressure due to the limited number of customers currently purchasing semiconductor capital equipment. Pricing pressure is likely to continue through the first half of the year as the major Asian memory manufacturers make up a significant portion of Axcelis' order book.

#### **Operating Expenses**

Total operating expenses for the first quarter (excluding amortization of intangible assets) were \$38.7 million, up 2% sequentially from the fourth quarter of 2002. This increase was primarily due to increased expense in a patent litigation case and severance expenses associated with additional headcount reductions in the first quarter. Total headcount was 1,785 at the end of the first quarter, a 3% reduction from the fourth quarter of 2002.

#### **SEN Contribution**

SEN contributed \$4.9 million in equity income and royalties on \$43.5 million in revenues for the first quarter. Strong sales in Japan to both logic and memory manufacturers contributed to this result.

#### Pre-Tax Loss and Net Loss

The loss before tax for the first quarter of 2003 was \$7.6 million compared with a pre-tax loss of \$18 million in the fourth quarter of 2002 and a pre-tax loss of \$27.9 million in the first quarter of 2002.

Net loss for the first quarter was \$6.3 million compared with a net loss of \$6.8 million in the fourth quarter of 2002 and a net loss of \$17.8 million in the first quarter of 2002. The effective tax rate for the quarter was 16.5%.

#### **Balance Sheet**

Axcelis ended the first quarter with \$157 million in cash, cash equivalents and short-term investments compared with \$186 million at the end of the fourth quarter of 2002. This change was primarily due to our pre-tax loss and a \$19 million increase in accounts receivable during the quarter resulting from the sequential increase in revenue as well as the timing of first quarter shipments and related collection activity. Total liquidity (including our bank line of credit) is now \$207 million.

#### Second Quarter 2003 Outlook

Worldwide revenue (including SEN) is expected to be flat, ranging from \$120 million to \$130 million. Net revenue (excluding SEN) is expected to be in the range of \$75 million to \$85 million. Axcelis' net loss per share is projected to range from \$.10 to \$.12 due to projected lower gross margins and lower SEN income and royalties. Gross margins should approximate 30% and Axcelis' share of SEN income and royalties should approximate \$3 million. The company expects to achieve breakeven cash flow as working capital reductions should offset the projected operating loss.

#### First Quarter Earnings Conference Call

Please join us for our first quarter conference call on May 1st at 5:00 pm EST. The call will be available to interested listeners via an audio webcast that can be accessed through Axcelis' home page at www.axcelis.com, or by dialing 1-800-915-4836 (1-973-317-5319 outside North America). Participants calling into the conference call will be requested to provide the company name: Axcelis Technologies, the conference leader: Mark Namaroff, and pass code: Axcelis 1Q. A telephone replay will be available from 8:00 pm EST on May 1, 2003 until 11:59 pm EST on May 8, 2003. Dial 1-800-428-6051 (1-973-709-2089 outside North America), and enter conference ID code # 287747. A webcast replay will be available from 8:00 pm EST on May 1, 2003 until 5:00 pm EST on June 1, 2003.

#### Safe Harbor Statement

This document contains forward-looking statements under the SEC safe harbor provisions. These statements are based on management's current expectations and should be viewed with caution. They are subject to various risks and uncertainties, many of which are outside the control of the Company, including our ability to implement successfully our profit plans, the continuing demand for semiconductor equipment, relative market growth, continuity of business relationships with and purchases by major customers, competitive pressure on sales and pricing, increases in material and other production costs that cannot be recouped in product pricing and global economic, political and financial conditions. These risks and other risk factors relating to Axcelis are described more fully in the most recent Form 10-K filed by Axcelis and in other documents filed from time to time with the Securities and Exchange Commission.

#### About Axcelis Technologies, Inc.

Axcelis Technologies, Inc., headquartered in Beverly, Massachusetts, provides innovative, high-productivity solutions for the semiconductor industry. Axcelis is dedicated to developing enabling process applications through the design, manufacture and complete life cycle support of ion implantation, rapid thermal processing, and cleaning and curing systems. Axcelis Technologies has key technology centers in Beverly, Massachusetts, and Rockville, Maryland as well as in Toyo, Japan through its joint venture, SEN. The company's Internet address is: www.axcelis.com.

#### **Consolidated Balance Sheets**

(In thousands)

|                           |        | March 31,<br>2003 | December 31,<br>2002 |
|---------------------------|--------|-------------------|----------------------|
|                           | ASSETS |                   |                      |
| Current assets:           |        |                   |                      |
| Cash and cash equivalents |        | \$122,255         | \$150,651            |
| Short-term investments    |        | \$ 35,021         | \$ 34,992            |
| Accounts receivable       |        | 79,216            | 60,311               |
| Inventories               |        | 113,434           | 115,290              |

| Deferred income taxes & other current assets  | 20,683    | 18,329    |
|---|-----------|-----------|
| Total current assets                          | 370,609   | 379,573   |
| Property, plant & equipment, net              | 91,712    | 93,597    |
| Investment in Sumitomo Eaton Nova Corporation | 61,396    | 57,868    |
| Goodwill                                      | 40,682    | 40,682    |
| Intangible assets                             | 12,776    | 13,141    |
| Deferred income taxes                         | 57,147    | 57,136    |
| Other assets                                  | 29,656    | 27,454    |
| Total assets                                  | \$663,978 | \$669,451 |
|   |           |           |

#### LIABILITIES AND STOCKHOLDERS' EQUITY

| Current liabilities:                       |           |           |
|--|-----------|-----------|
| Accounts payable                           | \$ 37,386 | \$ 32,594 |
| Accrued compensation                       | 7,983     | 6,745     |
| Warranty reserve                           | 14,363    | 16,625    |
| Income taxes payable                       | 11,668    | 12,823    |
| Other current liabilities                  | 15,782    | 18,400    |
| Total current liabilities                  | 87,182    | 87,187    |
| Long-term debt                             | 125,000   | 125,000   |
| Other long-term liabilities                | 4,423     | 4,756     |
| Stockholders' equity:                      |           |           |
| Common stock                               | 99        | 98        |
| Additional paid-in capital                 | 448,276   | 447,533   |
| Deferred compensation                      | (731)     | (782)     |
| Treasury stock - at cost                   | (1,218)   | (1,218)   |
| Retained earnings                          | 6,043     | 12,369    |
| Accumulated other comprehensive loss       | (5,096)   | (5,492)   |
| Total stockholders' equity                 | 447,373   | 452,508   |
| Total liabilities and stockholders' equity | \$663,978 | \$669,451 |
|  |           |           |

# **Consolidated Statements of Operations** (In thousands, except per share amounts)

|   | Three Months Ended<br>March 31, |            |
|---|---------------------------------|------------|
|   | 2003                            | 2002       |
| Net sales   | \$ 82,405                       | \$ 62,085  |
| Cost of products sold                                   | 54,730                          | 46,688     |
| Gross profit  | 27,675                          | 15,397     |
| Other costs & expenses                                  | ,                               | ,          |
| Research & development                                  | 16,176                          | 17,712     |
| Selling   | 12,098                          | 11,238     |
| General & adminstrative                                 | 10,443                          | 11,947     |
| Amortization of goodwill & intangible assets            | 365                             | 365        |
| Income (loss) from operations                           | (11,407)                        | (25,865)   |
| Other income (expense):                                 |                                 |            |
| Royalty income  | 1,765                           | 567        |
| Equity income (loss) of Sumitomo Eaton Nova Corporation | 3,195                           | (1,962)    |
| Interest income   | 531                             | 957        |
| Interest expense  | (1,378)                         | (1,198)    |
| Other income (expense)-net                              | (283)                           | (361)      |
| Total other income (expense)                            | 3,830                           | (1,997)    |
| Income (loss) before taxes                              | (7,577)                         | (27,862)   |
| Income taxes (credit)                                   | (1,251)                         | (10,031)   |
| Net income (loss)                                       | \$ (6,326)                      | \$(17,831) |
|   | . (                             |            |

| Basic net income (loss) per share   | \$ (0.06) | \$ (0.18) |
|-------------------------------------|-----------|-----------|
| Diluted net income (loss) per share | \$ (0.06) | \$ (0.18) |
| Shares used in computing:           |           |           |
| Basic net income (loss) per share   | 98,280    | 97,816    |
| Diluted net income (loss) per share | 98,280    | 97,816    |