# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 2, 2018

# Axcelis Technologies, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **000-30941** (Commission File Number) **34-1818596** (IRS Employer Identification No.)

01915

(Zip Code)

108 Cherry Hill Drive, Beverly, Massachusetts

(Address of principal executive offices)

Registrant's telephone number, including area code: (978) 787-4000

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2). Emerging growth company o

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. o

### Item 2.02 Results of Operations and Financial Condition

On August 2, 2018, Axcelis Technologies, Inc. (the "Company") issued a press release regarding its financial results for its quarter ended June 30, 2018. The Company's press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and incorporated by reference herein.

### Item 9.01 Financial Statements and Exhibits.

Exhibit No.	Description
99.1	Press Release dated August 2, 2018. Filed herewith.
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### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

By: /s/ KEVIN J. BREWER

Kevin J. Brewer Executive Vice President and Chief Financial Officer



# AXCELIS ANNOUNCES FINANCIAL RESULTS FOR SECOND QUARTER 2018

#### Company Reports Accelerated Gross Margin Performance and Remains Confident in Future Growth

BEVERLY, Mass. — August 2, 2018—Axcelis Technologies, Inc. (Nasdaq: ACLS) today announced financial results for the second quarter ended June 30, 2018.

The Company reported second quarter revenue of \$119.3 million, compared to \$122.2 million for the first quarter of 2018. Operating profit for the quarter was \$19.3 million, compared to \$18.5 million for the first quarter. Net income for the quarter was \$14.7 million, or \$0.43 per diluted share, compared to net income for the first quarter of 2018 of \$13.9 million, or \$0.41 per diluted share. Cash, cash equivalents and restricted cash were \$154.9 million at June 30, 2018, compared to \$148.5 million on March 31, 2018.

"We're very pleased with our financial performance in the second quarter driven by solid revenue and earnings growth. Our gross margin initiatives continue to deliver improvements, yielding results above guidance. Demand for our products remains strong across our diverse customer base, and the industry continues to be in a robust, sustained cycle fueled by growth in IoT and big data," said President and CEO Mary Puma. "We are still targeting our \$450 million business model in 2018, and anticipate 2019 to be another solid year for equipment CAPEX."

#### **Business Outlook**

For the third quarter ending September 30, 2018, Axcelis expects revenues of between \$95 and \$100 million. Gross margin in the third quarter is expected to be around 40%. Third quarter operating profit is forecasted to be approximately \$8-10 million. Earnings per share is expected to be between \$0.15 and \$0.20.

#### Second Quarter 2018 Conference Call

The Company will host a conference call today at 5:00 pm ET to discuss the Company's results for the second quarter. The call will be available to interested listeners via an audio webcast that can be accessed through the Investors page of Axcelis' website at www.axcelis.com, or by dialing 866.588.8911 (707.294.1561 outside North America). Participants calling into the conference call will be requested to provide the company name, Axcelis Technologies, and pass code: 2690966. Webcast replays will be available for 30 days following the call.

#### Safe Harbor Statement

This press release and the conference call contain forward-looking statements under the Private Securities

Litigation Reform Act safe harbor provisions. These statements, which include our expectations for spending in our industry and guidance for future financial performance, are based on management's current expectations and should be viewed with caution. They are subject to various risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements, many of which are outside the control of the Company, including that customer decisions to place orders or our product shipments may not occur when we expect, that orders may not be converted to revenue in any particular quarter, or at all, whether demand will continue for the semiconductor equipment we produce or, if not, whether we can successfully meet changing market requirements, and whether we will be able to maintain continuity of business relationships with and purchases by major customers. Increased competitive pressure on sales and pricing, increases in material and other production costs that cannot be recouped in product pricing and instability caused by changing global economic, political or financial conditions could also cause actual results to differ materially from those in our forward-looking statements. These risks and other risk factors relating to Axcelis are described more fully in the most recent Form 10-K filed by Axcelis and in other documents filed from time to time with the Securities and Exchange Commission.

#### **About Axcelis:**

Axcelis (Nasdaq: ACLS), headquartered in Beverly, Mass., has been providing innovative, high-productivity solutions for the semiconductor industry for over 40 years. Axcelis is dedicated to developing enabling process applications through the design, manufacture and complete life cycle support of ion implantation systems, one of the most critical and enabling steps in the IC manufacturing process. Learn more about Axcelis at www.axcelis.com.

#### **Company Contacts**

Investor Relations: Doug Lawson 978.787.9552

Editorial/Media: Maureen Hart 978.787.4266

> Axcelis Technologies, Inc. Consolidated Statements of Operations (In thousands, except per share amounts) (Unaudited)

		Three months ended June 30,			Six months ended June 30,			
		2018		2017	. <u> </u>	2018		2017
Revenue:								
Product	\$	112,521	\$	96,539	\$	228,543	\$	178,517
Services	Ψ	6,812	Ψ	6,251	Ψ	12,975	Ψ	11,166
Total revenue		119,333		102,790		241,518		189,683
Cost of Revenue:		110,000		102,750		211,010		100,000
Product		63,913		57,689		132,287		104,486
Services		6,420		6,039		13,075		11,421
Total cost of revenue		70,333		63,728		145,362		115,907
		/ 0,000		00,720		110,002		110,007
Gross profit		49,000		39,062		96,156		73,776
		45,000		55,002		50,150		/3,//0
Operating expenses:								
Research and development		12,553		11,256		24,786		21,151
Sales and marketing		8,912		7,485		17,323		14,534
General and administrative		8,268		7,791		16,278		14,848
Total operating expenses		29,733		26,532		58,387		50,533
		20,700		20,002		50,507		00,000
Income from operations		19,267		12,530		37,769		23,243
		10,207		1,000		57,700		<b>_</b> 0, <b>_</b> 10
Other (expense) income:								
Interest income		515		111		925		180
Interest expense		(1,127)		(1,336)		(2,464)		(2,447
Other, net		(1,016)		16		(1,118)		(138
Total other expense		(1,628)		(1,209)		(2,657)		(2,405
				<u> </u>	-		-	()
Income before income taxes		17,639		11,321		35,112		20,838
		,		7-		,		-,
Income tax provision (benefit)		2,970		(2,611)		6,528		(2,600
		,				<u> </u>		
Net income	\$	14,669	\$	13,932	\$	28,584	\$	23,438
Net income per share:								
Basic	\$	0.46	\$	0.46	\$	0.89	\$	0.78
Diluted	\$	0.43	\$	0.42	\$	0.84	\$	0.72
	Ψ	010	Ψ	0.42	Ψ	0.04	Ψ	0.72
Shares used in computing net income per share:								
Basic weighted average common shares		32,214		30,589		32,154		30,183
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Diluted weighted average common shares		33,942		33,168		34,048		32,779

## Axcelis Technologies, Inc. Consolidated Balance Sheets (In thousands, except per share amounts) (Unaudited)

	June 30, 2018	]	December 31, 2017
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 147,297	\$	133,407
Short-term restricted cash	730		750
Accounts receivable, net	74,429		75,302
Inventories, net	129,554		120,544
Prepaid expenses & other assets	10,925		9,772
Total current assets	 362,935		339,775
Property, plant and equipment, net	36,312		36,168
Restricted cash	6,915		6,723
Deferred income taxes	77,005		83,148
Other assets	25,264		22,404
Total assets	\$ 508,431	\$	488,218
LIABILITIES AND STOCKHOLDERS' EQUITY			
Accounts payable	\$ 32,633	\$	32,642
Accrued compensation	12,727		20,955
Warranty	4,698		4,112
Income taxes	163		273
Deferred revenue	11,927		16,181
Other current liabilities	4,542		5,124
Total current liabilities	66,690		79,287

Sales leaseback obligation	47,735	47,714
Long-term deferred revenue	3,248	1,964
Other long-term liabilities	5,144	5,643
Total liabilities	122,817	134,608
Commitments and contingencies		
Stockholders' equity:		
Common stock, \$0.001 par value, 75,000 shares authorized; 32,331 shares issued and outstanding at		
June 30, 2018; 32,048 shares issued and outstanding at December 31, 2017	32	32
Additional paid-in capital	559,207	556,147
Accumulated deficit	(174,561)	(204,745)
Accumulated other comprehensive income	936	2,176
Total stockholders' equity	385,614	353,610
Total liabilities and stockholders' equity	\$ 508,431	\$ 488,218